# **Corporate Governance Report**

# A. COMPANY'S PHILOSOPHY ON CODE OF CORPORATE GOVERNANCE

Effective corporate governance practices constitute the strong foundation on which successful commercial enterprises are built to last. Good Corporate Governance leads to long term shareholder value and enhances interest of other stakeholders. The Company's philosophy on corporate governance oversees business strategies and ensures fiscal accountability, ethical corporate behavior and fairness to all stakeholders comprising regulators, employees, customers, vendors, investors and the society at large.

Strong leadership and effective corporate governance practices have been the Company's hallmark inherited from the Orient culture and ethos.

Orient Steel & Industries Limited, believes and is committed to and always strives for excellence through adoptions of good Corporate Governance which are founded upon the core values of adherence to the ethical business practice, delegations, responsibilities, accountabilities, transparency, empowerment, trusteeship and equity in all spheres of its operations and its dealing with stakeholders, employees, lenders, Government and other parties. Corporate Governance comprises a unique combination of factor like regulations, compliances, values, political and economical environments, voluntary practices and disclosures. It is considered as an important tool resulting in maximizing shareholder's value and protecting the interest of other stakeholders.

Given below are the Company's corporate governance policies and practices for the year 2019-2019. As will be seen, Orient Steel & Industries Limited corporate governance practices and disclosures go beyond complying with the statutory and regulatory requirements.

#### **B. BOARD OF DIRECTORS**

In order to maintain independence of the board, the Company has a proper combination of Promoter and Independent Directors on its board which is most essential to separate the two main Board functions viz. governance and management.

# Composition

As on 31<sup>st</sup> March, 2019, the Board of Orient Steel & Industries Limited consisted of 6 (Six) Directors. The composition of the Board of Directors is as under:-

Name	Designation	Category	Shareholding in Company (No. of Shares)	No. of Directorship held in other Companies/ LLP	No. of Membership/ Chairmanship in various Board Committees in other Companies
Nawal Kishore Rajgharia	Managing Director	Promoter	320,150	7	Nil
Shuchi Rajgarhia	Director	Promoter	163,000	2	Nil
Nilesh Rajgarhia	Whole-time Director	Promoter	222,900	8	4
Pavan Kumar Poddar	Director	Independent	Nil	10	Nil
Binod Kumar Jeloka	Director	Independent	Nil	2	Nil .
Mukesh Banka	Additional Director	Independent	Nil	9	Nil

# **Board Meeting and Attendance:**

During the year 2018-2019, the Board met 4 (Four) times on the following dates: 30/05/2018, 14/08/2018, 14/11/2018 and 14/02/2019. The gap between any two meetings has not been more than 120 days. The dates of the meeting were decided well in advance.

# Composition of the Board and attendance record of Directors for 2018-2019:

Name of Director	Meeting attended	Whether attended E.G.M.	Whether attended last A.G.M.
Nawal Kishore Rajgharia	4	N/A	Yes
Shuchi Rajgarhia	4	N/A	Yes
Nilesh Rajgarhia	4	N/A	Yes
Pavan Kumar Poddar	4	N/A	Yes
Binod Kumar Jeloka	4	N/A	Yes
Mukesh Banka	4	N/A	Yes

#### **Board Agenda and Minutes**

The Company holds at least four Board Meetings in a year, one in each quarter with the time gap between the two Board Meetings do not exceeds 120 days to review the financial results and other item of the agenda. Apart from the four scheduled Board Meetings, additional Board Meetings are also convened to address specific requirements of the Company. Every Director on the Board is free to suggest any item for inclusion in the agenda for the Board's consideration. All the Department in the Company communicates to the Compliance Officer well in advance about matters requiring approval of the Board/ Committees Meeting(s).

Agenda papers are generally circulated to the Board Members well in advance before the meeting of the Board. The Compliance Officer while preparing the agenda and minutes of the Board Meeting is required to ensure adherence to the applicable provisions of the law including the Companies Act, 2013. The draft minutes of the proceedings of each Board meeting duly initialed by the Chairman are places in its next meeting. The Board also takes note of the minutes of the committee meeting duly approved by their respective Chairman.

#### **Compliance Officer**

Mr. Nilesh Rajgarhia, an Executive Director, is the Compliance Officer of the Company.

# **Review of Legal Compliance Report**

The Board quarterly reviews the compliance report prepared and placed by Practicing Company Secretary in respect of the laws applicable to the Company.

# C. CODE OF CONDUCT FOR DIRECTORS AND SENIOR MANAGEMENT

The Company has already adopted a Code of Conduct, which was made applicable to all its directors, and all Senior Management Personnel of the Company. Board members and senior management personnel have affirmed compliance with the Company's code of conduct during the period and the same duly certified by director of the Company is annexed herein below.

# **Declaration of Code Conduct**

As required by SEBI (Listing Obligation & Disclosure Requirements), 2015 it is here by affirmed that all the Board Members and Senior Management personnel have complied with the code of conduct of the Company.

# D. AUDIT COMMITTEE

The Audit Committee of the Board comprises of three Directors headed by Mr. Binod Kumar Jeloka, Independent Director, as Chairman of the Committee. The terms of Reference of the Audit Committee are as per Section 177 of the Companies Act, 2013 and SEBI (Listing Obligation &

Disclosure Requirements) 2015. The Committee has met 4 (Four) times during the year and attendance of the members at these meetings was as follows:-

Name of	Name of Director Status									
			30/05/2018	14/08/2018	14/11/2018	14/02/2019				
Nawal	Kishore	Managing	Υ	Y	Υ	Υ				
Rajgarhi	a	Director	2			<i>f</i>				
Binod	Kumar	Independent	Υ	Υ	Υ	Υ				
Jeloka		Director								
Pawan	Kumar	Independent	Υ	Υ	Υ	Υ				
Poddar		Director				*				

The terms of reference of the audit committee includes the following:

- a. Oversight of the company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- **b.** Recommendation for appointment, remuneration and terms of appointment of auditors of the company;
- **c.** Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- **d.** Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval, with particular reference to:
- e. Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of section 134 of the Companies Act, 2013
- f. Changes, if any, in accounting policies and practices and reasons for the same
- **g.** Major accounting entries involving estimates based on the exercise of judgment by Management
- h. Significant adjustments made in the financial statements arising out of audit findings
- i. Compliance with listing and other legal requirements relating to financial statements
- j. Disclosure of any related party transactions
- k. Qualifications in the draft audit report
- **I.** Reviewing, with the management, the quarterly financial statements before submission to the board for approval;
- m. Reviewing, with the management, the statement of uses/ application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/ prospectus/ notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
- **n.** Review and monitor the auditor's independence and performance, and effectiveness of audit process;
- **o.** Approval or any subsequent modification of transactions of the company with related parties;
- **p.** Scrutiny of inter-corporate loans and investments;
- **q.** Valuation of undertakings or assets of the company, wherever it is necessary;
- r. Evaluation of internal financial controls and risk management systems;
- s. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- t. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- **u.** Discussion with internal auditors of any significant findings and follow up there on;

- v. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- **w.** Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- x. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- y. To review the functioning of the Whistle Blower mechanism;
- Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience and background, etc. of the candidate;

#### E. STAKEHOLDERS' RELATIONSHIP COMMITTEE

The Company had a Shareholders/ Investors Grievance Committee of Directors to look into the redressal of complaints of Investors such as transfer or credit of shares, non-receipt of Dividend/ Notices/ Annual Reports, etc. The nomenclature of the said committee was changed to Stakeholders' relationship committee in the light of provisions of the Act and SEBI (Listing Obligation & Disclosure Requirements) 2015.

The Share Transfer/ Investors' Grievance Committee comprises of 3 Directors headed by, Mr. Pawan Kumar Poddar, as the Chairman. The committee met as and when required during the year. The monthly review of activities of share transfer department is undertaken regularly by the Compliance Officer. The other members of the Committee were Mr. Nawal Kishore Rajgarhia and Mrs. Shuchi Rajgarhia.

# **Role and Objectives**

The role and objectives of the committee are as under:

- Oversee the shareholder related issues like non-receipt of declared dividends, annual reports, share certificate etc.
- Resolve case related to investors' grievances.

The Shareholder complaints received and resolved during the financial year, from April 1, 2018 to March 31, 2019, are as under:

SI.	Type of Complaint	Pending as	Total	Complaints	Redressal	Pending as
No.		on	Complaints	Redressed	under	on
		01.04.2018	Received	-	Process	31.03.2019
1.	Letter received from SEBI	Nil	Nil	Nil	Nil	Nil
2.	Letter received from Stock Exchange	Nil	Nil	Nil	Nil	Nil
3.	Letter received from Shareholders	Nil	Nil	Nil	Nil	Nil

#### F. GENERAL BODY MEETINGS

The General Meetings of the Company (for last 3 financial years) were held as per details given below:

Year Date		Venue	Time	
2017-2018	29/09/2018	2, Brabourne Road, 5 <sup>th</sup> Floor, Kolkata-700001	10.30 A.M.	
2016-2017	20/09/2017	2, Brabourne Road, 5 <sup>th</sup> Floor, Kolkata-700001	10.30 A.M.	
2015-2016	30/09/2016	2, Brabourne Road, 5 <sup>th</sup> Floor, Kolkata-700001	03.00 P.M.	

#### G. NOMINATION AND REMUNERATION COMMITTEE

In pursuant to rules and regulation laid down by listing agreement and companies act for listed companies it is required to formulate a nomination and remuneration committee.

The Nomination and Remuneration Committee evaluates the composition and organization of the Board and its Committees in light of requirements established by any regulatory body or any other applicable statute, rule and regulation which the Committee deems relevant, make recommendations to the Board of Directors in respect to the appointment, re-appointment and resignation of Independent, Executive and Non-Executive Directors of the Company, ensure 'fit and proper' status of the existing/proposed Directors of the Company in accordance with RBI Circular on Corporate Governance, issued from time to time, and other matters specified for Nomination and Remuneration Committee in Section 178 of the Companies Act, 2013, Companies (Meetings of Board and its Powers) Rules, 2014 and under the Listing Agreement with the Stock Exchanges.

The Committee comprises Mr. Binod Kumar Jeloka, and Mr. Pavan Kumar Poddar Independent Directors, Mrs. Shuchi Rajgarhia, Director who acts as Member and Mr. Binod Kumar Jeloka acts as a Chairman of the Nomination and Remuneration Committee. Meetings of the Nomination and Remuneration Committee of the Company were held on 14/08/2018 and 14/02/2019. The Nomination and Remuneration Committee at its said meetings discussed and approved various matters.

The Nomination and Remuneration Committee is primarily responsible to:

- i) Identify potential candidate to become Board Member.
- ii)Recommending nominee for various committees of the Board
- iii)Ensuring that appropriate procedures are in place to assess Board's effectiveness.
- iv)Developing an annual evaluation process of the Board and its committee
- v)Formulation of criteria for evaluation of Independent Directors and the Board.
- vi)Any other matter referred to the Nomination and Remuneration Committee by the Board of Directors of the Company.

# H. INSIDER TRADING CODE:

In accordance with the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992, the Board of Directors of the Company have formulated 'Orient Code of Conduct for Prohibition of Insider Trading' (Orient Insider Code) in the shares and securities of the Company by its Directors and Designated Employees. Mr. Nilesh Rajgarhia, is the Compliance Officer for monitoring adherence to the Regulations for the preservation of price sensitive information, preclearance of trades and implementation of the Orient Code of Conduct for Prohibition of Insider Trading.

The Securities and Exchange Board of India (SEBI) has vide its Notification dated January 15, 2015 published SEBI (Prohibition of Insider Trading) Regulations, 2015 (PIT Regulations, 2015) which provides for stronger legal and enforcement framework for prevention of insider trading and that the SEBI (Prohibition of Insider Trading) Regulations, 1992 shall stand repealed. The PIT Regulations, 2015 shall come into force on the one hundred and twentieth day from the date of its publication in the Official Gazette i.e. with effect from May 15, 2015 approximately.

#### I. INDEPENDENT DIRECTORS MEETING

In terms of Section 149 of the Companies Act, 2013 and the Listing Agreement, a separate meeting of the Independent Directors held on February 14, 2019 without the presence of the Managing Director, or any management team. The meeting was attended by all the Independent Directors and enabled them to discuss various matters pertaining to the Company's affairs and thereafter put forth their combined views to the Board. The Meeting was held to discuss:

- a) Evaluation of the performance of Non-Independent Directors and the Board of Directors as a whole;
- b) Evaluation of the performance of the Chairman of the Company, taking into account the views of the Executive and Non-Executive Directors; and
- c) Evaluation of the quality, content and timeliness of flow of information between the Management and the Board that is necessary for the Board to effectively and reasonably perform its duties.

All Independent Directors were present at the Meeting.

# J. WHISTLE BLOWER POLICY (VIGIL MECHANISM)

The Company has formulated a codified Whistle Blower Policy in order to encourage Directors and employees of the Company to escalate to the level of the Audit Committee any issue of concerns impacting and compromising with the interest of the Company and its stakeholders in any way. The Company is committed to adhere to highest possible standards of ethical, moral and legal business conduct and to open communication and to provide necessary safeguards for protection of employees from reprisals or victimization, for whistle blowing in good faith.

The Company affirms that none of the employees have been denied access to the Audit Committee. Quarterly report with number of complaints received, if any, under the Whistle Blower Policy and their outcome is placed before the Audit Committee of the Company at quarterly intervals.

#### K. DISCLOSURES

- A statement in summary form of transactions with related party in ordinary course of business is placed annually before the Audit Committee. The pricing of all transactions with related party transactions were on arm length basis.
- There are no materially significant transactions made by the Company with its promoters, directors or the management, or relatives etc. which have potential conflict with the interest of the company at large.
- For list disclosures of related party relationship as per AS-18 "Related Party Disclosures", in the Note to the Annual Audited Accounts of the Company for the year ended 31<sup>st</sup> March, 2019 may be referred to.
- No penalties or strictures have been imposed on the Company by Stock Exchange or SEBI or any statutory authority or any matter related to capital market for non compliance by the Company during the last three years.
- While preparation of financial statements for the year under review, no accounting treatment which was different from that prescribed in the Accounting Standard was followed.
- Directors' certification, on financial statements has been issued pursuant to the provisions of SEBI (Listing Obligation & Disclosure Requirements) 2015 and is annexed to the Corporate Governance and forms part of Annual Reports.

#### L. MEANS OF COMMUNICATION

The comply with the requirement of SEBI (Listing Obligation & Disclosure Requirements) 2015, the company has taken steps to develop a website which will contain the basic information about the company viz. the details of its business, financial information, shareholding pattern, compliance with corporate governance, contact information of the designated officials of the company who are responsible for assisting and handling investor grievances etc. The contents of the said website will be updated from time to time.

The quarterly and annual financial results of the Company are sent to the stock exchanges immediately after they have been approved by the Board. The results are normally published in one of the leading English newspaper and Vernacular newspaper circulating in the state where registered office of the Company is situated.

The results will be posted on the website of the company in due course.

Annual Report in respect of each financial year is sent to the shareholders and each report contains the Annual Accounts of the Company in respect of the financial year with the Directors' and Auditors' Report. Also included in each Annual Report is the notice convening the Annual General Meeting, the financial year's corporate governance report and Cash Flow Statement together with the corresponding Report of the Auditors.

The Management Discussion and Analysis Report in respect of the financial year is a part of the Directors' Report.

# M. MANDATORY REQUIREMENT

The Company has complied with the mandatory requirements as stipulated in SEBI (Listing Obligation & Disclosure Requirements) 2015

# N. COMPLIANCE WITH NON MANDATORY REQUIREMENTS OF SEBI (LISTING OBLIGATION & DISCLOSURE REQUIREMENTS) 2015

Adoption of non-mandatory requirements is under active consideration of the Company.

### O. COMPLIANCE CERTIFICATE OF THE AUDITOR

The Company has obtained a certificate from the Statutory Auditors regarding compliance of conditions of Corporate Governance as stipulated in SEBI (Listing Obligation & Disclosure Requirements) 2015.

# P. GOING CONCERN

The directors are satisfied that the Company has adequate resources to continue its business for the foreseeable future and consequently consider it appropriate to adopt the going concern basis in preparing financial statements.

# Q. ADDITIONAL SHAREHOLDER INFORMATION

1.	Registered & Corporate Office	:	2, Brabourne Road, 5 <sup>th</sup> Floor, Kolkata-700001, West Bengal.
2.	Date of Incorporation	:	08/06/1956
3.	Registration Number/ CIN	:	L27109WB1956PLC023119
4.	Email Id for Investor Grievances	:	mailto: accounts@orientsteel.com
5.	Date, Time and venue of A.G.M.	:	AGM will be held on 29/09/2019 at 2,
			Brabourne Road, 5 <sup>th</sup> Floor, Kolkata-700001 at 11:00 A.M.
6.	Date of Book Closure	:	14/09/2019 TO 20/09/2019
7.	Tentative Financial Calendar For the year 2018-2019:	:	
	1st Quarter Results & Limited Review		Mid July, 2018
	2nd Quarter Results & Limited Review		Mid November, 2018
	3rd Quarter Results & Limited Review		Mid February, 2018
	Un-audited Annual Results (2018-2019)		Mid May, 2019
	Audited Annual Results (2018-2019)		May, 2019
8.	Dividend Payout	:	In view of requirement of Surplus fund for
			its expansion, Board did not recommend
			Dividend on the Equity Share of the
			Company.
9.	Financial Year	:	April 01, 2018 to March 31, 2019
10.	Listing Payments	:	Upto Date
11.	Listing on Stock Exchanges	:	Calcutta Stock Exchange Limited
12.	Stock code	:	N.A.
13.	Scrip Code	:	025008

14.	Registrar and Share Transfer Agent			:	ABS Consultants Pvt. Ltd.				
15.	Stock Market Date			:	There has been no trading in the shares of The Company at The Calcutta Stock Exchange Limited during the year.				
16.	Dematerialization of Shares & Liquidity			: The Company has entered into agreements With CDSL and NSDL and appointed Registrar and Transfer Agent as stated above. The shareholders are requested to get the equity shares of the Company dematerialized. The ISIN No. of the Company's equity shares is INE663E01019.				agreements appointed t as stated equested to e Company lo. of the	
17.	Outstanding GDR/Warrants				None				
18.	Distribution of Sh	areholding as at 31.0	3.2019:						
Slab Shar	of eholding	No. of Shareholding	Shar	eho	% of No. of Shares % of Shares Holders Held				
Upto	500	7438	d felt ye	4	0.25		0	0.00	
501-	1000	1430	diver:	417	0.05 0.00		0.00		
1001	L-2000	3512			0.12	0.0	0	0.00	
2001	L-3000	6000		OP4	0.21	0.0	0	0.00	
3001	L-4000	0			0	0.0	0	0.00	
4001	L-5000	8588	e e e		0.29	0.0	0	0.00	
5001	L-10000	21200	instration.	0.72 0.00			0.00		
1000	01 & above	2894632		98.36		0.0	0	0.00	
	Total	2942800	Lettlen	100.00		0.0	0	0.00	
19.		ern as on 31.03.2019	:						
	eholding Pattern			Number of Shares % of Share			hareholding		
India	n Promoters				1858570			63.16	
Mut	ual Funds & UTI			0.00			0.00		
	tral & State Gov	ions, Insurance Com t. Institutions/ Non				0.00		0.00	
Corporate Bodies (Public)					1057512 3			35.94	
Resident Individuals (Public)					26718			0.90	
	Grand Total					2942800		100%	
20.	Addresses for Investor correspondence: Registered Office  E-mail address Website				70000 accour	abourne Road 1, West Bengal nts@orientstee orientsteel.com	l.com		

# Certification by the Chairman of the Board & Chairman of the Audit Committee

According to the Listing Agreement, certificate concerning the financial statements for the financial year ended 31<sup>st</sup> March, 2019, including the Cash Flow Statement was given jointly by Mr. Binod Kumar Jeloka, Chairman of the Audit Committee and Mr. Nawal Kishore Rajgarhia, Managing Director.

# Certification by the Managing Director of the Board & Chairman of the Audit Committee to the Board

To:
The Members of
Orient Steel & Industries Ltd.
2 Brabourne Road,
5th Floor,
Kolkata- 700001

We, the undersigned, in our respective capacities as Managing Director of the Board of Directors and Chairman of the Audit Committee of the Board of Directors of Orient Steel & Industries Limited ("the Company") to the best of our knowledge and belief certify that:-

- (a) We have reviewed the financial statements and the cash flow statement for the financial year ended  $31^{st}$  March, 2019 and to the best of our knowledge and belief, we state that:
  - (i) These statements do not contain any materially un-true statements or omit any material fact or contain statement that might be misleading;
  - (ii) These statements give a true and fair view of the state of affairs of the Company and are in compliance with the existing Accounting Standards, applicable laws and regulation;
- (b) There was no transaction entered into by the Company which was fraudulent, illegal or violative to the Code of the Conduct of the Company;

We, confirm that establishment and maintenance of the internal control system for financial reporting have been evaluated and discussed with the Statutory Auditors. In case, if any corrective action needs to be taken then the Audit Committee and the Board both shall be appraised.

We, the directors confirm that during the financial year there was no such situation/event of the following notice:-

- (i) Significant changes in internal control over financial reporting;
- (ii) Significant changes in accounting policies;
- (iii) Instance of significant fraud, which we have become aware of, and which involve management or other employees who have significant role in the internal control system over financial reporting.

Date: 30/05/2019 Place: Kolkata

(Binod Kumar Jeloka)
Independent Director
Chairman-Audit Committee

(Nawal Kishore Rajgarhia) Managing Director To:
The Members of
Orient Steel & Industries Ltd.
2 Brabourne Road,
5th Floor,
Kolkata-700001

I, Nawal Kishore Rajgarhia, Managing Director, hereby declare that to the best of my knowledge and belief, all members of the Board of Directors and Senior Management Personnel have confirmed compliance with Company's Code of Conduct for the year ended 31st March 2019.

Thanking You,

Yours truly

(Nawal Kishore Rajgarhia) Managing Director DIN No.: 00439689

Date: 30/05/2019 Place: Kolkata

# Bijay Agarwal, ACMA, ACS

Practicing Company Secretary

7, Mangoe Lane, 1st Floor, Room No.105, Kolkata-700001(W.B.) Tele: 033 4601 8006 || E-Mail: agarwalvj18@gmail.com

# **Certificate on Corporate Governance**

I have examined the compliance of the conditions of corporate governance of **Orient Steel & Industries Limited**, for the year ended on 31<sup>st</sup> March, 2019, as stipulated in SEBI (Listing Obligation & Disclosure Requirements) 2015.

The compliance of the conditions of Corporate Governance is the responsibility of the management. My examination was limited to a review of the procedures and implementation thereof, adopted by the company for ensuring the compliance with the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In my opinion and to the best of our information and according to the explanations given to me and based on the representations made by the Directors and the Management, I certify that the Company has to some extend complied with the conditions of Corporate Governance as stipulated in clause 49 of the above-mentioned Listing Agreement.

I state that such compliance is neither an assurance as to the future viability of the company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

Place: Kolkata

Date: 30th May, 2019

(BIJAY AGARWAL)

Company Secretary

C. P. No. 13459

Membership No. 36489

#### **MANAGEMENT DISCUSSION & ANALYSIS**

# Industry structure and development

The Company has two manufacturing units (a) Liluah, West Bengal and (b) Balramgarh (Previously-Ballabgarh), Haryana. West Bengal unit manufactures item like C.S. Bogies and Couplers required for Railway Stock for Railways and C.M.S. Crossings for Railway track. Haryana Unit is the manufacturer of Hot Rolled Steel Strips as well as Cold Rolled Steel Strips. The Company has commissioned a new project of manufacture Cold Rolled Formed Sections of Steel this year. The Hot and Cold rolled strips are of mild steel, Carbon Steel, Alloy Steel and Stainless Steel grades. West Bengal unit products are for Indian Railways. Haryana unit products are for manufacture of tubes and automobiles and electrical domestic appliances industries and Cold Rolled Formed Sections of Steel to cater the demand of Railways, Automobile & Construction Industry.

# **Opportunities and Threats**

The Company has always strived to preserve the environment and helps in safeguarding it. Steps include investment in Bio Fuel Gasifiers to lower carbon emissions in our manufacturing facility, Effluent Treatment Plants to chemically treat all waste water, financial support to leading NGO's to name a few.

The manufacturing facility is strategically located (a) Liluah, West Bengal and (b) Ballabgarh, Haryana. The Liluah unit is well connected with both railway and road and thus enabling access to quality infrastructure. The raw material source and market of finished product is very near to Liluah Unit. In case of Faridabad Unit the market of finished product is very near. The location allows quick turnaround times both for our suppliers and clients. The Haldia and Kolkata Ports also fall within close vicinity of the facilities thus enabling easy access to two of the most important ports in the country.

#### **RISK AND CONCERNS**

The Company's risk philosophy involves the developing and maintaining a healthy portfolio within its risk appetite and the regulatory framework. While the Company is exposed to various types of risk, the most important among them is the operational risk. The Company is the regular supplier of various products to Indian railways and therefore there is no credit and market risk in the portfolio of the Company. The measurement, monitoring and management of risk remains key focus areas for the Company which manages this risk by maintaining prudent and commercial business practices.

# INTERNAL CONTROL SYSTEM

The Company has always believed that transparency, system and controls are important factors in the success and growth of any organization. Internal Control measures and systems are established to ensure the correctness of the transactions, safeguarding the assets etc. The Company has adequate internal control system commensurate with its size and nature of business and suitable internal control procedures, optimum resource utilization and compliance with the various statutes is ensured. The Company ensures adherence to all internal control policies and procedures as well as compliance with all regulatory guidelines. The Audit Committee reviews the adequacy of internal control system on regular basis and follow up actions are then immediately implemented.

# **HUMAN RESOURCES**

The company firmly believes that intellectual capital and human resource is the backbone of the Company's success. The Company always treats human resources as it most valuable asset and continuously evolves policies and process to attract and retain its substantial pool of managerial resource through friendly work environment. Orient Steel & Industries Limited has always aimed to create a work place where every person can achieve his optimum potential. In view of this, the Company encourages its people to balance their professional and personal responsibilities leading to a more productive tenure of its employees.

# **OPERATIONS AND FINANCIAL PERFORMANCE**

Orient Steel & Industries Limited has proper and adequate system to ensure that the transitions are sanctioned, recorded and reported correctly. The internal control is supplemented by an extensive programme of internal reporting, review by management, documented policies, guidelines and procedures.

# **CAUTIONARY STATEMENT**

Statements made in this Management Discussion and Analysis contain certain forward looking statements based on various assumptions on the Company's present and future business strategies and the environment in which it operates. The actual results may differ substantially or materially from those expressed or implied due to risk and uncertainties.

For and on behalf of the Board of Directors

(Nawal Kishore Rajgarhia) Managing Director

Place: Kolkata Date: 30/05/2019